

Conveyancing Conference

Recorded: 1 August 2019 | 7 hours
2019/2020 CPD year

Overview

This resource will get you up to date on the latest issues and developments in the law. The conference recording will refresh and enhance your understanding of the essential aspects of conveyancing practice including sessions on ethics, risk, compliance and technology.

7 CPD Points



1 hour
30mins



Let's talk tax

This session reviews the significant recent changes in taxation collected in association with property transactions. It also examines how the Australian Tax Office (ATO) is interpreting and implementing the changes, and gives guidance on how to manage in practice.

Topics include:

- GST withholding regime – the ATO's view, drafting tips when acting for developers and traps when acting for buyers
- foreign resident capital gains withholding tax (CGT)
- CGT main residence exemption removed for foreign and temporary residents
- stamp duty surcharge – Additional Foreign Acquirer Duty
- land tax absentee surcharge
- New Zealand temporary residents.

Panellists:

Mardi Stevenson, Australian Taxation Office

James Francis, Australian Taxation Office

David Hughes, Partner, McCullough Robertson and Accredited Specialist (Taxation Law)

Simon LaBlack, Legal Practitioner Director, LaBlack Lawyers Pty Ltd; Accredited Specialist (Property Law) – Qld and Member, Queensland Law Society Property Law Specialist Accreditation Advisory Committee

Chair: **Peter Nugent**, Partner, Holding Redlich

60mins



Happily ever after: Retirement village conveyancing

This session will help you to understand the process as well as tips and traps for retirement village conveyancing. Hear from our expert presenter about the legal issues your clients need to consider as well as the different models and documents involved when assisting your clients to make the big move into a retirement living or aged care facility.

Presenter: **Joanne O'Brien**, Partner, CRH Law

Chair: **Wendy Devine**, Principal Policy Solicitor, Queensland Law Society

60mins



Who are you again? Verification of identity requirements

Conveyancing practitioners have a responsibility to ensure they take reasonable steps to verify the identity of transacting parties. This session will lead you through what steps you need to take in practice to be sure the person on the other end of the line:

- is who they say they are; and
- is legally authorised to transact in relation to the property.

Presenter: **Stafford Shepherd**, Director, QLS Ethics and Practice Centre, Queensland Law Society

Chair: **Wendy Devine**, Principal Policy Solicitor, Queensland Law Society

45mins



The business of conveyancing

Learn how to stand out from the crowd. Hear from our expert presenter about practical steps you can use to differentiate your practice, better demonstrate value to clients and increase your profitability.

Presenter: **Giles Watson**, Legal Practice Management Consultant and Director, Giles Watson Pty Ltd

Chair: **Matthew Raven**, Partner, Gadens and Chair, Queensland Law Society Property and Development Law Committee

60mins



Update on risk management issues in conveyancing matters – how would you do?

This practical workshop will put various conveyancing scenarios to the audience built around the bigger pitfalls Lexon is seeing in current claims. It will help you identify practical risk management strategies that can reduce exposure when acting for buyer or seller in residential matters.

Presenters:

Robert Mackay, Senior Risk Solicitor, Lexon Insurance

Cameron McCollum, Cyber Risk Consultant, Lexon Insurance

Chair: **Matthew Raven**, Partner, Gadens and Chair, Queensland Law Society Property and Development Law Committee

45mins



Update from the Titles Registry

Hear the latest developments and guidance for practitioners from the Titles Office Registrar.

Presenter: **Liz Dann**, Registrar of Titles and Registrar of Water Allocations

Chair: **Matthew Raven**, Partner, Gadens and Chair, Queensland Law Society Property and Development Law Committee

60mins



Responding to change in conveyancing practice

E-conveyancing, technology, cybercrime and amassing regulations and responsibility for tax collection are just some of the challenges facing conveyancing practices. Hear from experienced practitioners about the disruptions and drivers, and how their firms are embracing change.

Delegates will learn about:

- firms that are successfully innovating through firm management and strategy
- the benefits of and how to implement systematisation, enhanced client service, and use of technology
- client-focused costing and delivery of legal services
- secure online portal for delivery of documents to/from clients, electronic signing, EFT/Direct Debit from trust account, cloud server and software, paperless office, self-supporting lawyers equipped with multi-screens, voice-to-text dictation/text drafting and integrated computer phones.

Panellists:

Simon LaBlack, Legal Practitioner Director, LaBlack Lawyers Pty Ltd; Accredited Specialist (Property Law) – Qld and Member, Queensland Law Society Property Law Specialist Accreditation Advisory Committee

Peta Gray, Principal Legal Director, Enterprise Legal

Facilitator: **Frank Higginson**, Director, Hynes Legal